

## GUARANTEED WHOLE OF LIFE HISTORIC PRICING COMPARISON – COST PER YEAR FOR £1 MILLION COVER MAY 2024

The pricing of Guaranteed Whole of Life policies has come down significantly over the last 2 years and can offer attractive internal rates of return. A summary of current and historical pricing is provided below supported by a comparison of implied internal rates of return.

JOINT LIFE SECOND DEATH COST PER YEAR				
AGE	May 2022	May 2023	May 2024	
30	£6,241	£5,122	£4,228	
40	£9,122	£7,034	£6,623	
50	£12,897	£9,535	£8,651	
60	£16,899	£12,911	£12,395	
70	£24,818	£20,237	£19,959	
80	£46,375	£38,686	£36,686	

SINGLE LIFE COST PER YEAR				
AGE	May 2022	May 2023	May 2024	
30	£7,889	£6,347	£5,564	
40	£11,819	£8,935	£8,410	
50	£15,229	£12,273	£11,497	
60	£19,901	£17,051	£16,682	
70	£33,392	£28,872	£28,138	
80	£67,344	£56,105	£54,960	

## JOINT LIFE SECOND DEATH - NET IMPLIED INTERNAL RATE OF RETURN

AGE 60				
		May	May	
		2022	2024	
Annual Premium		£16,899	£12,395	
AGE AT DEATH	80	9.5%	12.0%	
	85	6.1%	8.1%	
	90	4.1%	5.8%	
	95	2.7%	4.2%	
	100	1.8%	3.2%	

D INTERNAL RATE OF RETORN				
Age 70				
		May	May	
		2022	2024	
Annual Premium		£24,818	£19,959	
AGE AT DEATH	82	17.7%	20.8%	
	87	9.0%	11.1%	
	90	6.3%	8.1%	
	95	3.5%	5.0%	
AC	100	1.8%	3.1%	

## SINGLE LIFE - NET IMPLIED INTERNAL RATE OF RETURN

SINGLE LIFE - NET INTELLIFICATE RATE OF RETORN								
AGE 60				Age 70				
		May 2022	May 2024				May 2022	May 2024
	nual £19,901 £16,682			Annual Premium		£33,392	£28,138	
AGE AT DEATH	80	8.1%	9.6%		AGE AT DEATH	82	13.5%	15.9%
	85	5.0%	6.2%			87	6.0%	7.7%
	90	3.1%	4.2%			90	3.7%	5.2%
	95	1.9%	2.8%			95	1.4%	2.6%
	100	1.1%	1.9%			100	0.0%	1.1%

The Net Implied Internal Rate of Return (Net IRR) represents the potential annual returns on premiums paid required to generate a sum exactly equal to the sum assured of £1 million assuming death at various ages. The Net IRR does not take any account of Inheritance Tax, Income Tax, Capital Gains Tax or investment management charges.

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